




Nexus Consulting Services Limited

Company Profile





1. Introduction



Basic Information

Company Name | Nexus Consulting Services Limited

Company REG # | 120200003611

Tax ID # | 2102195513

Company Type | Private Company Limited by Shares

Location | Plot 9 Katopola Rd, Rhodes Park, Lusaka, Zambia





Company History

It began with a need for a website, back in 2017. After looking around for a local company that could provide this service, one of our co-founder's turned to the other and said "why don't we do it ourselves?" This sparked the idea that using existing skills and experience to solve our own problems is the best place to start, to not only help ourselves, but also to help others.

In 2019 Nexus Consulting Services was born out of that initial conversation. the organisation has since grown organically to bring on board more experts from different sub-sectors of the tech industry and build on the founding idea, to help ourselves and others, with what we have, here and now.





Where we are now

Since inception the team has grown organically over the years as different experts have been added from different sectors of the tech industry.

The company has also leveraged the power of working with 3rd party partners to ensure the efficient delivery of quality products and services to our customers.

Clientele:

Nexus Consulting Services LTD currently serves a range of customers both inside and outside Zambia. Our customers span multiple industries including private, quasi-government and government entities.





2. The Mission



Our Essence

nexus

/ˈnɛksəs/

noun

1. a connection or series of connections linking two or more things.

e.g "the nexus between industry and political power"

2. a central or focal point.

e.g "The school cafeteria is the nexus of student activity"

**Our Purpose:**

To solve your real-world tech problems. We do this by applying our extensive industry experience to solve complex problems for you.

Our Vision:

Is to provide the most relevant solution to your core needs. We do this by keenly focusing on understanding your exact needs and requirements. By so doing we are better placed at designing a solution that is truly “The right Fit”.



What we Believe In...

Trust

Team work

Innovation

Transparency

Purposeful Planning

Motivation

Customer Loyalty

Professionalism

Ethics

Value addition

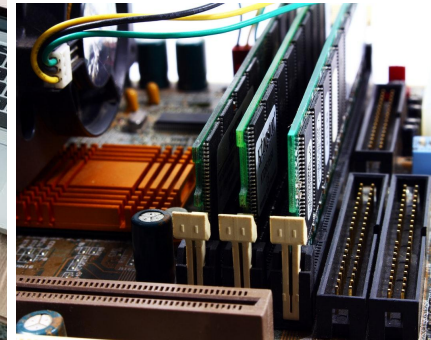


3. What we are good at



Our key competencies

- 01 | Call Center Management & Implementation
- 02 | 3rd Party engagement and management
- 03 | Outsourced remote & Onsite technical support
- 04 | Network & Infrastructure monitoring & management
- 05 | Enterprise collaboration/communication solutions
- 06 | Access control & CCTV planning and implementation
- 06 | Hardware support and maintenance
- 07 | Enterprise security solutions





4. Services we offer



Some of our services

1

Call Center Implementation

We implement world class omni-channel call/contact center solutions that allow seamless interactions with your customers across all platforms.

2

Hardware Sales & Support

We are partnered with leading global brands to provide you with high quality hardware and hardware support.

3

Network & Infrastructure Services

We are well versed in communication services, networking, data processing and storage. This allows your business to share content, media and resources effectively.

4

Outsourced ICT Department

We provide outsourced technical support to ensure that your budget remains lean while keeping high tech support standards. Our technicians are available remotely or onsite at your premises.



Services continued...

5

ICT Consultancy

Our consultancy service is for businesses who need guidance in specific specialised fields. Our team of industry experts are on hand to share guidance as needed.

6

Web Design & Hosting

Your organization's presence and presentation online is critical in today's world. Our Web Design and Web Hosting service allows you to present yourself professionally to the world.

7

CCTV & Access Control

Physical security is critical for your enterprise. We provide CCTV and Access Control services and hardware and implementation to ensure your physical perimeter is secure.

8

Car Rental Service

We're proud to offer flexible terms to our corporate clients at the best rates in town. Our vehicles are clean and well-maintained and we offer a range of vehicles at competitive price points.



4. Our Customers





Our Customer's



SMEs & Startups

Working closely with small teams and individuals allows us to get to the root of your pain points and tailor solutions that drive business growth.



Large Enterprises

Key technology partnerships allow us to serve the largest organizations with world class solutions made to fit your complex needs.



Government & Quasi Government

With past experience working with Government entities, we ensure that the needs of our Government entities are met with bespoke solutions and tailored services.

Some of our customers



FOXDALE COURT
Convenience at your doorstep



VisionFund
ZAMBIA



FAIR CHOICE FINANCE
(Registered Financial Institution)



ZICB

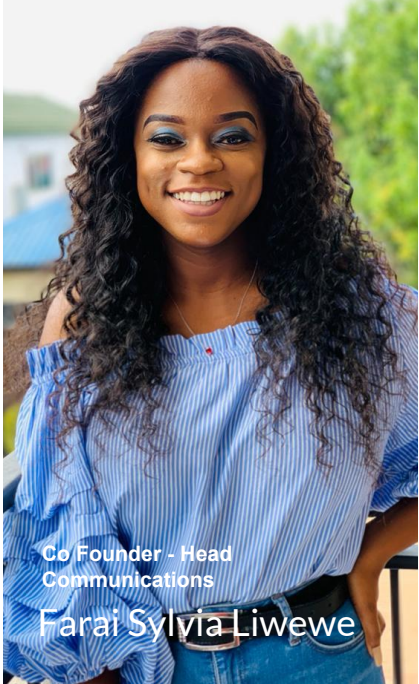
HUNTERS
PROPERTY CONSULTANTS LTD

5. The Team





The Team





CEO

William Mweemba

Founder of Nexus Consulting Services with over 10 Years' Experience in the ICT field including; 2 Years in Telecommunications, 4 Years in Banking (ICT for Financial Institutions) and 4 Years in Insurance/Micro Finance (ICT in Insurance/Financial Institutions).

**BSc Computer Science & Information Technology |
HUAWEI - HCIA Certified**





CEO

Farai Sylvia Liwewe

Co-Founder & Head of Communications of Nexus Consulting Services with over 5 years in the developmental field including: 4 years in Government , 3 years in leadership and voluntary roles in spearheading planning and implementation of programs aimed at addressing Sustainable Development Goals 4 and 5.

Bachelor of Arts (BA) Development Studies and Sociology.





COO

Elias Mulenga

COO of Nexus Consulting Services with over 13 Years' Experience – Core IP Engineer with expertise in Network design, Network implementation, Routing and Switching, Wireless, Gigabit Passive Optical Networks (GPON) and Optical Fiber technologies. Routers/switches/firewall, Network infrastructure.

JNCIA | CISCO CCNA Certified | BSc Computer systems and Networking





CIO

Vincent Mwamba

CIO of Nexus Consulting Services with over 16 Years' Experience as an Internetworking Engineer. Well vested in Technology Planning, Design, Implementation, Deployment & Management.

**CISCO CCNA Certified | CISCO CCNP Certified |
CISCO CCIE In Progress.**





Our Journey

Registered as Sole Proprietor

August 12th 2019 marked the begin of the company with the official registration of the company as a business entity..

2019

2020

Registered as Limited Company

Months later, the company was registered as a Limited company. This allowed us to take on bigger clients and larger projects.

Served first Government Customer

October 5th 2020 saw us take on our first government institution as we continued to grow our portfolio of customers and our service offerings.

2020

2020

Implemented first Call Center

November 2020 saw us hit another milestone as the company implemented its first call center for a Quasi government institution.

Implemented our Largest Project in Private Sector

November 2021 we took on our largest project yet; a 22 man contact center for a customer in the private sector. With integration to social media it provides an omni-channel implementation to manage customers effectively.

2021

